

| Nova Scotia Federation of Municipalities Budget | AMENDED 2025-2026 April - March | DRAFT 2026-2027 April - March | Year Over Year Change % | \$ |
|--|---------------------------------------|-------------------------------------|----------------------------|----------|
| REVENUE | | | | |
| Membership fees | 567,988 | 567,988 | 0% | - |
| Events | | | | |
| Fall Conference | | | | |
| Registration fees | 162,050 | 170,000 | 5% | 7,950 |
| Sponsorships | 70,000 | 90,000 | 29% | 20,000 |
| Other | 3,400 | 3,400 | 0% | - |
| Exhibits | 30,000 | 32,400 | 8% | 2,400 |
| Spring Conference | 75,250 | 78,250 | 4% | 3,000 |
| Seminars & Projects | 6,000 | | -100% | (6,000) |
| Programs | | | | |
| Group benefit allowance | 125,000 | 135,000 | 8% | 10,000 |
| Insurance program | 200,000 | 250,000 | 25% | 50,000 |
| Other Income | | | | |
| Investment income | 25,000 | 25,000 | 0% | - |
| Other Income | 5,000 | 15,000 | 200% | 10,000 |
| CANOE | 7,000 | 15,000 | 114% | 8,000 |
| CCBF | | | #DIV/0! | - |
| Ken Simpson Lecture Series | 1,500 | 1,500 | 0% | - |
| Government Contract Revenue | | | | |
| SCCF Contract Income | 94,585 | 89,585 | -5% | (5,000) |
| DMAH - Grant Contract Income | 68,394 | 74,756 | 9% | 6,363 |
| ECC - Grant Contract Income | 45,183 | 43,377 | -4% | (1,805) |
| ECC - By Law Contract Income | | 50,000 | #DIV/0! | 50,000 |
| CCBF Contract Income | 68,692 | 41,717 | -39% | (26,975) |
| Fund Nav Contract Income | | 7,500 | #DIV/0! | 7,500 |
| ECC - PA | | 7,500 | #DIV/0! | 7,500 |
| DMAH - PA | | 7,500 | #DIV/0! | 7,500 |
| Draw from Surplus | 64,473 | 88,304 | 37% | 23,831 |
| Total Revenues | 1,619,515 | 1,793,778 | 11% | 174,263 |
| EXPENSES | | | | |
| Amortization | 12,000 | 15,000 | 25% | (3,000) |
| Audit fees | 6,500 | 15,000 | 131% | (8,500) |
| Bank Charges | 3,000 | 3,600 | 20% | (600) |
| Fall Conference | 133,800 | 145,600 | 9% | (11,800) |
| President Hono | 12,000 | 12,000 | 0% | - |
| President Travel | 5,000 | 5,000 | 0% | - |
| Board of Directors | 29,050 | 35,000 | 20% | (5,950) |
| Other committees | 1,000 | 1,000 | 0% | - |
| Organization dues and expenditures (FCM) | 32,500 | 45,992 | 42% | (13,492) |
| Legal Consultant/Professional Fees | 14,000 | 14,000 | 0% | - |
| Website | 4,600 | 4,600 | 0% | - |
| Public relations/communication | 10,000 | 11,206 | 12% | (1,206) |
| Rent/occupancy | 119,372 | 123,000 | 3% | (3,628) |
| Liability and general Insurance | 14,000 | 15,000 | 7% | (1,000) |

| | | | | |
|---|------------------|------------------|------------|------------------|
| Insurance rebate program due to AMA | 2,500 | - | -100% | 2,500 |
| Salaries & Benefits | 1,054,736 | 1,216,704 | 15% | (161,968) |
| Supplies & Equipment | 24,000 | 34,000 | 42% | (10,000) |
| Telephone and postage | 8,000 | 8,000 | 0% | - |
| Staff travel | 20,000 | 20,000 | 0% | - |
| Spring Conference | 42,075 | 41,075 | -2% | 1,000 |
| Seminars | 2,000 | - | -100% | 2,000 |
| NSFM Contributions to Programs | 1,500 | 1,500 | 0% | - |
| Special Projects | - | 25,000 | #DIV/0! | (25,000) |
| Pension | 25,000 | - | -100% | 25,000 |
| Ken Simpson Memorial | 1,500 | 1,500 | 0% | - |
| | - | - | | - |
| Total Expenses | <u>1,578,133</u> | <u>1,793,777</u> | 14% | <u>(215,644)</u> |
| | 41,382 | 0 | | (41,381) |
| | | 114% | | |
| Government Programs | | | | |
| SCCF Revenue | | 783,623 | | |
| SCCF Cost | | 783,623 | | |
| | - | - | | |
| DMAH Revenue | | 280,037 | | |
| DMAH Cost | | 280,037 | | |
| | - | - | | |
| ECC Reveue | | 176,082 | | |
| ECC Cost | | 176,082 | | |
| | - | - | | |
| CCBF Revenue | | 145,000 | | |
| CCBF Cost | | 145,000 | | |
| | - | - | | |
| Fund Nav Revenue | | 90,000 | | |
| Fund Nav Cost | | 90,000 | | |
| | - | - | | |
| ECC- PA Revenue | | 113,286 | | |
| ECC- PA Cost | | 113,286 | | |
| | - | - | | |
| DMA - PA Revenue | | 107,564 | | |
| DMA - PA Cost | | 107,564 | | |
| | - | - | | |
| Government Programs Net Impact on Budget | - | - | | |
| Net Budget | <u>41,382</u> | <u>0</u> | | |
| | (0) | | | |