



Shared Services Across the Province

Date: Wednesday Sept 19, 2012

Presentation to: UNSM FALL CONFERENCE

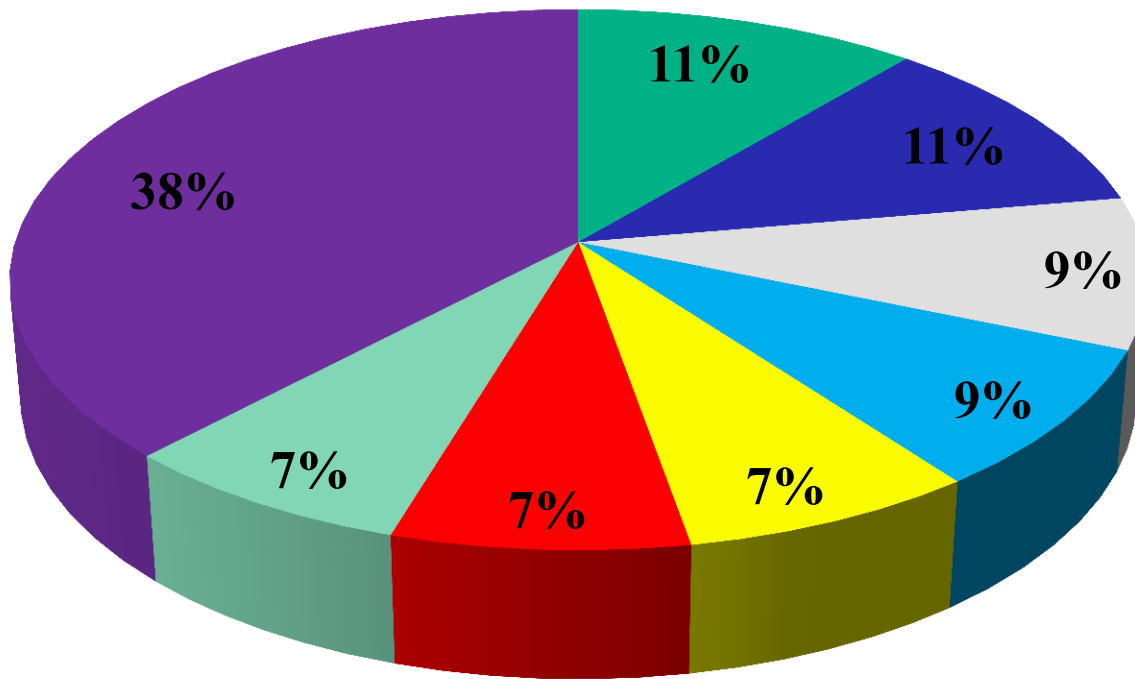
Overview of Shared Services

- Nova Scotia Municipalities are no stranger to Shared Services
- Shared services in its broadest sense takes a variety of forms
- Shared services provide economies of scale, making infrastructure and services more cost effective

Methods

- Contacted all Municipal Units in the Province Highlighting over 230 shared services
 - Average of 5.22 Shared Services per MU
- Consulted municipalities within and outside NS
- Collected positive shared stories and areas for improvement created a database
- [Shared Services Database](#)

ASD Database



- Economic Development
- Waste Management/Enviro Control
- Planning and Development
- Emergency Health Services
- Building and Fire Inspection
- Fire Protection
- Recreation
- Other

Municipal Success Stories

Tax Sharing

- County of Annapolis and Town of Middleton extending sewer and water from the town into county land, cost shared 50/50
- Share tax revenues 50/50
- “50% of tax revenue from commercially developed land is better than 100% of tax revenue from low cost, unserviceable rural land”
CAO, County of Annapolis

Municipal Success Stories

Energy Management Office

“Staff and elected officials have shown a great attitude of cooperation. There is a feeling of teamwork, of the ‘region vs the world’, and not vs each other. I guess the only tip is to try to focus on the big picture and the common goals.....” CAO, Town of Parrsboro

Municipal Success Stories

Maintaining Community Identity

“Kentville and the surrounding municipalities have several examples of ASD, which we can be proud of. We are a great example of how we’ve maintained our community identities and independence while sharing in the delivery of core services in our communities....” CAO, Town of Kentville

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Regional/Shared Services Panel Discussion

- MR. MICHAEL HANUSIAK, SENIOR VICE PRESIDENT AND GENERAL MANAGER, CLAYTON DEVELOPMENTS LTD.
- DEPUTY WARDEN JIMMY MACALPINE , DISTRICT OF DIGBY
- MR. KEVIN LATIMER, COX & PALMER, MODERATOR